



IMPERIAL CAPITAL AND OPTRUST PARTNER WITH ACKERMAN SECURITY SYSTEMS

April 1, 2015 - Imperial Capital Group of Toronto, together with its partner OPTrust Private Markets Group, is pleased to announce that it has completed an investment in Ackerman Security Systems.

“Security has shown itself to be a growing and resilient industry, and the last several years have seen developments that are further accelerating this growth,” stated Glen Silvestri, the lead Partner from Imperial Capital on the transaction. “Ackerman’s highly talented management team has developed a unique business model that has them well positioned to continue to exploit these trends.”

Headquartered in Atlanta, Georgia, and founded in 1976, Ackerman is a leading provider of security system installation, servicing, and monitoring. Ackerman’s track record of outstanding customer service and exceptional operational efficiency, combined with a unique value proposition, has allowed it to become one of the fastest growing companies in the industry.

Sandra Bosela, Co-Head, Managing Director and Global Head of Private Equity at OPTrust said, “With its long history of success, Ackerman is able to leverage its competitive strengths to deliver exceptional customer experiences to its growing subscriber base. We look forward to working alongside Imperial and the management team at Ackerman as they continue to execute on their successful business model.” Jeff Rosenthal, Managing Partner and Co-Founder of Imperial Capital added, “We are very pleased to once again partner with OPTrust Private Markets Group on such an attractive investment.”

“The company has seen tremendous success over the past decade,” said Jim Callahan, Ackerman’s CEO, “and the additional capital and support provided by Imperial Capital and OPTrust Private Markets Group positions us well to continue to build on that success.”

Ackerman is Imperial Capital’s fifth investment from Imperial Capital Acquisition Fund V.

The Edmonds Group acted as exclusive financial advisor to Imperial Capital and OPTrust in the transaction. Torys LLP acted as lead legal advisor to the sponsor consortium of Imperial Capital and OPTrust, and Osler, Hoskin & Harcourt LLP also advised OPTrust on aspects of the transaction. Capital One Bank acted as administrative agent and sole lead arranger in financing the transaction. Raymond James and Barnes Associates acted as exclusive advisors to Ackerman.

About Imperial Capital Group Ltd.

Imperial Capital is a Toronto-based private equity fund manager that focuses on buy-out opportunities in the Canadian and American mid-market. Currently investing from its fifth fund with commitments of \$295 million, Imperial Capital invests in targeted industry niches in the healthcare, branded consumer products, and business services industries with revenue between \$20 million and \$200 million.

About OPTrust

With assets of \$16 billion, the OPSEU Pension Trust (OPTrust) invests and manages one of Canada's largest pension funds and administers the OPSEU Pension Plan, a defined benefit plan with almost 84,000 members and retirees. OPTrust's Private Markets Group was launched in 2006 to build diversified private equity and infrastructure portfolios that will eventually account for 30% of the Plan's total assets.

About The Edmonds Group, LLC

The Edmonds Group is a specialized investment bank focused on recurring revenue businesses with a particular emphasis on the security alarm industry, the PERS industry, and related verticals such as video and GPS. The Edmonds Group has closed approximately 50 transactions representing more than \$3 billion in transaction value since its inception in 2004.

For further information on Imperial Capital, please visit www.imperialcap.com.

For further information on OPTrust Private Markets Group, please visit www.optrust.com/investments/private-markets.asp.

For further information about The Edmonds Group, please visit www.theedmondsgroup.com

For further information on Ackerman, please visit www.ackermansecurity.com.

Contact information:

Imperial Capital Group

Name: Glen Silvestri, Partner, Business Services

Email: gsilvetri@imperialcap.com

Phone: (416) 362-3658 x244

OPTrust Private Markets Group

Name: Sandra Bosela, Co-Head, Managing Director and Global Head of Private Equity

Email: sbosela@optrust.com

Phone: (416) 681-3019

Ackerman Security Systems

Name: Jim Callahan, Chief Executive Officer

Email: jim.callahan@ackermansecurity.com

Phone: (770) 798-8335